PATTERN OF SHAREHOLDING

As at June 30th, 2020

NO. OF SHAREHOLDERS	LIAVINO CHAREO						
888 101 500 261,389 0.1982 524 501 1,000 411,376 0.3119 982 1,001 5,000 2,328,494 1.7666 287 5,001 10,000 2,054,460 1.5578 134 10,001 15,000 1,658,887 1.2579 81 15,001 20,000 1,437,813 0.7869 46 20,001 25,000 1,037,781 0.7869 32 25,001 30,000 867,064 0.6575 27 30,001 35,000 878,112 0.6658 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,631 0.5512 9 50,001 50,000 728,631 0.5512 15 45,001 50,000 728,631 0.5512 9 50,001 50,000 728,631 0.5512 15 45,001 50,000 623,556 0.4728	NO. OF SHAREHOLDERS			SHARES HELD	PERCENTAGE		
524 501 1,000 411,376 0.3119 982 1,001 5,000 2,0328,494 1.7666 287 5,001 10,000 2,054,460 1.5578 134 10,001 15,000 1,658,887 1.2579 81 15,001 20,000 1,437,813 1.0962 46 20,001 25,000 1,037,781 0.7889 32 25,001 30,000 867,064 0.6575 27 30,001 35,000 878,112 0.6688 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5252 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,001 80,000 540,742	793		100	23,142	0.0175		
982	888	101	500	261,389	0.1982		
287 5,001 10,000 2,054,460 1.5578 134 10,001 15,000 1,658,887 1.2579 81 15,001 20,000 1,437,813 1.7869 46 20,001 25,000 1,037,781 0.7869 32 25,001 30,000 867,064 0.6575 27 30,001 35,000 878,112 0.6658 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5525 9 50,001 55,000 472,688 0.3564 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 66,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 </td <td>524</td> <td>501</td> <td>1,000</td> <td>411,376</td> <td>0.3119</td>	524	501	1,000	411,376	0.3119		
134 10,001 15,000 1,658,887 1.2579 81 15,001 20,000 1,437,813 1.0902 46 20,001 25,000 1,037,781 1.0902 32 25,001 30,000 867,064 0.6575 27 30,001 35,000 878,112 0.6668 17 40,001 40,000 647,318 0.5612 15 45,001 50,000 728,639 0.5525 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,388 0.3584 12 55,001 60,000 695,385 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,247,235 0.9457 17 100,001 120,000 1,247,235 0.9457	982	1,001	5,000	2,328,494	1.7656		
81	287	5,001	10,000	2,054,460	1.5578		
46 20,001 25,000 1,037,781 0.7869 32 25,001 30,000 867,064 0.6687 27 30,001 35,000 878,112 0.6688 17 35,001 40,000 647,318 0.4908 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5252 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 17 100,001 120,000 1,860,665 1,4109 17 120,001 150,000 2,341,598 1,7755 <	134	10,001	15,000	1,658,887	1.2579		
46 20,001 25,000 1,037,781 0.7869 32 25,001 30,000 867,064 0.6687 27 30,001 35,000 878,112 0.6688 17 35,001 40,000 647,318 0.4908 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5252 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 17 100,001 120,000 1,860,665 1,4109 17 120,001 150,000 2,341,598 1,7755 <	81	15,001	20,000	1,437,813	1.0902		
27 30,001 35,000 878,112 0.6658 17 35,001 40,000 647,318 0.4908 17 40,001 45,000 728,631 0.5512 15 45,001 50,000 728,639 0.5525 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,280,665 1,4109 17 120,001 150,000 2,341,598 1,7755 12 150,001 200,000 2,027,859 1,5376	46	20,001	25,000	1,037,781	0.7869		
17 35,001 40,000 647,318 0.4908 17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5525 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,286,665 1,4109 17 120,001 150,000 2,341,598 1,7755 12 150,001 20,000 2,278,59 1,5376 17 200,001 250,000 3,845,405 2,9158 <td>32</td> <td>25,001</td> <td>30,000</td> <td>867,064</td> <td>0.6575</td>	32	25,001	30,000	867,064	0.6575		
17 40,001 45,000 726,881 0.5512 15 45,001 50,000 728,639 0.5525 9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,860,665 1.4109 17 120,001 150,000 2,341,598 1.7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 1,751,100 1.327	27	30,001	35,000	878,112	0.6658		
15 45,001 50,000 726,639 0.5525 9 50,001 55,000 472,688 0.3884 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,860,665 1.4109 17 120,001 150,000 2,341,598 1.7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 2,494,922 1.8918 5 300,001 400,000 1,751,100 1.	17	35,001	40,000	647,318	0.4908		
9 50,001 55,000 472,688 0.3584 12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,247,235 0.9457 17 120,001 150,000 2,341,598 1.7755 12 150,001 200,000 2,341,598 1.7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 2,494,922 1.8918 5 300,001 400,000 1,751,100 1.3278 5 400,001 500,000 2,195,779 1.6650 2 600,001 700,000 1,306,460 0.9906 2 700,001 800,000 1,428,810 1.0834 4 800,001 1,000,000 1,428,810 1.0834 4 800,001 1,000,000 1,366,464 1.0361 1 1,000,001 1,300,000 1,366,464 1.0361 1 1,380,001 1,300,000 1,366,464 1.0361 1 1,380,001 1,300,000 1,366,464 1.0361 1 1,380,001 1,400,000 1,366,464 1.0361 1 1,380,001 1,400,000 1,366,464 1.0361 1 1,380,001 1,400,000 1,366,464 1.0361 1 1,380,001 1,500,000 1,383,8655 2.6074 2 1,600,001 1,600,000 9,396,387 7.1249 2 1,600,001 1,600,000 9,396,387 7.1249 2 1,600,001 1,600,000 9,396,387 7.1249 2 1,600,001 1,600,000 1,473,500 1.1173 6 1,500,001 1,600,000 9,396,387 7.1249 2 1,600,001 1,600,000 1,473,500 1.1173 1 1,400,001 1,500,000 1,473,500 1.1173 1 1,400,001 1,500,000 1,473,500 1.1173 1 1,400,001 1,500,000 1,473,500 1.1173 1 1,400,001 1,500,000 1,473,500 1.1173 1 1,400,001 1,500,000 1,482,183 4.1569 2 5,500,001 6,000,000 5,482,183 4.1569 2 5,500,001 6,000,000 11,914,417 9.0342	17	40,001	45,000	726,881	0.5512		
12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,860,665 1.4109 17 120,001 150,000 2,341,598 1.7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 2,494,922 1.8918 5 300,001 400,000 1,751,100 1.3278 5 400,001 500,000 2,318,775 1.7582 4 500,001 600,000 2,195,779	15			728,639	0.5525		
12 55,001 60,000 695,938 0.5277 10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,860,665 1.4109 17 120,001 150,000 2,341,598 1.7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 2,494,922 1.8918 5 300,001 400,000 1,751,100 1.3278 5 400,001 500,000 2,318,775 1.7582 4 500,001 600,000 2,195,779	9	50,001		472,688	0.3584		
10 60,001 65,000 623,556 0.4728 5 65,001 70,000 339,011 0.2571 12 70,001 75,000 878,891 0.6664 7 75,001 80,000 540,742 0.4100 15 80,001 90,000 1,275,729 0.9673 13 90,001 100,000 1,247,235 0.9457 17 100,001 120,000 1,860,665 1.4109 17 120,001 150,000 2,341,598 1,7755 12 150,001 200,000 2,027,859 1.5376 17 200,001 250,000 3,845,405 2.9158 9 250,001 300,000 2,494,922 1.8818 5 300,001 400,000 1,751,100 1.3278 5 400,001 500,000 2,318,775 1.7582 4 500,001 600,000 2,195,779 1.6650 2 700,001 800,000 1,428,810	12						
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CATEGORIES OF SHAREHOLDERS

As at June 30th, 2020

PARTICULARS	NO. OF SHAREHOLDERS	NO. OF SHARES HELD	PERCENTAGE
Directors, CEO, Sponsors and Family Members	22	65,112,861	49.3721%
Associated companies, undertakings and related parties	4	4,225,857	3.2043%
Government Financial Institutions and Associates Banks, Development Finance Institutions, Non-Banking	9	11,084,315	8.4047%
Finance Companies, Insurance Companies, Takaful,	38	8,801,998	5.5360%
Modarabas and Pension Funds			
Mutual Funds	44	4,098,429	3.3357%
Foreign Companies	5	182,124	1.0810%
Public, Private and Other Companies	126	555,597	4.4392%
General Public	3797	37,820,699	24.6270%
TOTAL	4045	131,881,880	100.0000%

KEY SHAREHOLDING

As at June 30th, 2020

Information on shareholding required under reporting framework is as follows:

	No. of Shares	Percentage
Directors and Spouses	43,309,479	32.8396%
Associated companies, undertakings and related parties Jubilee General Insurance Company Limited Pakistan Cables Limited Pakistan Cables Limited Employees Provident Fund Pakistan Cables Limited Management Staff Pension Fund	2,737,200 633,600 599,197 255,860	2.0755% 0.4804% 0.4543% 0.1940%
<u> </u>	4,225,857	3.2043%
Government Financial Institutions and Associates National Investment (Unit) Trust National Bank of Pakistan National Bank of Pakistan Employees Pension Fund State Life Insurance Corporation of Pakistan National Investment Trust Limited - Administration Fund National Bank of Pakistan Employees Benevolent Fund Trust National Bank of Pakistan IDBL (ICP UNIT) Investment Corporation of Pakistan	5,997,136 2,910,000 1,227,573 721,620 176,025 43,074 7,540 885 462	4.5474% 2.2065% 0.9308% 0.5472% 0.1335% 0.0327% 0.0057% 0.0007% 0.0004%
	11.084.315	8.4047%

MEMBERS HAVING 5%

or more of voting rights

Name of Shareholder	Shares Held	Percentage
Mr. Mustapha A. Chinoy	17,444,592	13.2274%
Mr. Kamal A. Chinoy	14,202,700	10.7693%

SALE/PURCHASE OF SHARES BY DIRECTORS/EXECUTIVES

During the financial year 2019-20, 351,072 shares of IIL were sold/purchased by the directors/executives.