## PATTERN OF SHAREHOLDING

As at June $30^{\text {th }}, 2020$

| NO. OF SHAREHOLDERS | $\begin{gathered} \text { HAV } \\ \text { FROM } \end{gathered}$ | SHARES TO | SHARES HELD | PERCENTAGE |
| :---: | :---: | :---: | :---: | :---: |
| 793 | 1 | 100 | 23,142 | 0.0175 |
| 888 | 101 | 500 | 261,389 | 0.1982 |
| 524 | 501 | 1,000 | 411,376 | 0.3119 |
| 982 | 1,001 | 5,000 | 2,328,494 | 1.7656 |
| 287 | 5,001 | 10,000 | 2,054,460 | 1.5578 |
| 134 | 10,001 | 15,000 | 1,658,887 | 1.2579 |
| 81 | 15,001 | 20,000 | 1,437,813 | 1.0902 |
| 46 | 20,001 | 25,000 | 1,037,781 | 0.7869 |
| 32 | 25,001 | 30,000 | 867,064 | 0.6575 |
| 27 | 30,001 | 35,000 | 878,112 | 0.6658 |
| 17 | 35,001 | 40,000 | 647,318 | 0.4908 |
| 17 | 40,001 | 45,000 | 726,881 | 0.5512 |
| 15 | 45,001 | 50,000 | 728,639 | 0.5525 |
| 9 | 50,001 | 55,000 | 472,688 | 0.3584 |
| 12 | 55,001 | 60,000 | 695,938 | 0.5277 |
| 10 | 60,001 | 65,000 | 623,556 | 0.4728 |
| 5 | 65,001 | 70,000 | 339,011 | 0.2571 |
| 12 | 70,001 | 75,000 | 878,891 | 0.6664 |
| 7 | 75,001 | 80,000 | 540,742 | 0.4100 |
| 15 | 80,001 | 90,000 | 1,275,729 | 0.9673 |
| 13 | 90,001 | 100,000 | 1,247,235 | 0.9457 |
| 17 | 100,001 | 120,000 | 1,860,665 | 1.4109 |
| 17 | 120,001 | 150,000 | 2,341,598 | 1.7755 |
| 12 | 150,001 | 200,000 | 2,027,859 | 1.5376 |
| 17 | 200,001 | 250,000 | 3,845,405 | 2.9158 |
| 9 | 250,001 | 300,000 | 2,494,922 | 1.8918 |
| 5 | 300,001 | 400,000 | 1,751,100 | 1.3278 |
| 5 | 400,001 | 500,000 | 2,318,775 | 1.7582 |
| 4 | 500,001 | 600,000 | 2,195,779 | 1.6650 |
| 2 | 600,001 | 700,000 | 1,306,460 | 0.9906 |
| 2 | 700,001 | 800,000 | 1,428,810 | 1.0834 |
| 4 | 800,001 | 1,000,000 | 3,486,616 | 2.6437 |
| 1 | 1,000,001 | 1,100,000 | 1,100,000 | 0.8341 |
| 4 | 1,100,001 | 1,300,000 | 4,909,713 | 3.7228 |
| 1 | 1,300,001 | 1,380,000 | 1,366,464 | 1.0361 |
| 1 | 1,380,001 | 1,400,000 | 1,390,100 | 1.0540 |
| 1 | 1,400,001 | 1,500,000 | 1,473,500 | 1.1173 |
| 6 | 1,500,001 | 1,600,000 | 9,396,387 | 7.1249 |
| 2 | 1,600,001 | 2,000,000 | 3,438,655 | 2.6074 |
| 2 | 2,000,001 | 3,000,000 | 5,647,200 | 4.2820 |
| 1 | 3,000,001 | 4,000,000 | 3,827,316 | 2.9021 |
| 1 | 4,000,001 | 5,500,000 | 5,482,183 | 4.1569 |
| 2 | 5,500,001 | 6,000,000 | 11,914,417 | 9.0342 |
| 1 | 6,000,001 | 10,000,000 | 6,096,218 | 4.6225 |
| 1 | 10,000,001 | 15,000,000 | 14,202,600 | 10.7692 |
| 1 | 15,000,001 | 18,000,000 | 17,443,992 | 13.2270 |
| 4045 |  |  | 131,881,880 | 100.0000 |

## CATEGORIES OF SHAREHOLDERS

As at June 30th, 2020

| PARTICULARS | NO. OF <br> SHAREHOLDERS |  | NO. OF | SHARES HELD |
| :--- | ---: | ---: | ---: | ---: | PERCENTAGE

## KEY SHAREHOLDING

As at June $30^{\text {th }}, 2020$
Information on shareholding required under reporting framework is as follows:

|  | No. of Shares | Percentage |
| :--- | ---: | ---: |
| Directors and Spouses | $\mathbf{4 3 , 3 0 9 , 4 7 9}$ | $\mathbf{3 2 . 8 3 9 6 \%}$ |
| Associated companies, undertakings and related parties |  |  |
| Jubilee General Insurance Company Limited | $2,737,200$ | $2.0755 \%$ |
| Pakistan Cables Limited | 633,600 | $0.4804 \%$ |
| Pakistan Cables Limited Employees Provident Fund | 599,197 | $0.4543 \%$ |
| Pakistan Cables Limited Management Staff Pension Fund | 255,860 | $\mathbf{0 . 1 9 4 0 \%}$ |
|  | $\mathbf{4 , 2 2 5 , 8 5 7}$ | $\mathbf{3 . 2 0 4 3 \%}$ |
| Government Financial Institutions and Associates |  |  |
| National Investment (Unit) Trust | $5,997,136$ | $4.5474 \%$ |
| National Bank of Pakistan | $2,910,000$ | $2.2065 \%$ |
| National Bank of Pakistan Employees Pension Fund | $1,227,573$ | $0.9308 \%$ |
| State Life Insurance Corporation of Pakistan | 721,620 | $0.5472 \%$ |
| National Investment Trust Limited - Administration Fund | 176,025 | $0.1335 \%$ |
| National Bank of Pakistan Employees Benevolent Fund Trust | 43,074 | $0.0327 \%$ |
| National Bank of Pakistan | 7,540 | $0.0057 \%$ |
| IDBL (ICP UNIT) | 885 | $0.0007 \%$ |
| Investment Corporation of Pakistan | $\mathbf{4 6 2}$ | $0.0004 \%$ |

## MEMBERS HAVING 5\%

or more of voting rights

| Name of Shareholder | Shares Held | Percentage |
| :--- | :---: | :---: |
| Mr. Mustapha A. Chinoy | $17,444,592$ | $13.2274 \%$ |
| Mr. Kamal A. Chinoy | $14,202,700$ | $10.7693 \%$ |

## SALE/PURCHASE OF SHARES BY DIRECTORS/EXECUTIVES

During the financial year 2019-20, 351,072 shares of IIL were sold/purchased by the directors/executives.

